

# AFFIDAVIT

Dennis Arthur Smith

Of

Aleisa East

Samoa

24 August 2015

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# Affidavit

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## 1. Identity

- 1.1. My name is Dennis Arthur Smith, D.O.B. 12 October 1958 Auckland, New Zealand.
- 1.2. I am a New Zealand citizen and reside at Camp Samoa, Aleisa East, Samoa.
- 1.3. I have lived in Samoa since October 2009.
- 1.4. I am CEO of the SWAP Foundation (a Samoa registered Charitable Trust [www.swapsamoa.com](http://www.swapsamoa.com)) and am an author & investigative blogger ([www.dennis.co.nz](http://www.dennis.co.nz)).

## 2. Medical Condition

- 2.1. I have a mild form of Aphasia [genetic].
- 2.2. The significance of this condition is that:
  - 2.2.1. I have moderately serious difficulty hearing and processing new sounds, particularly speech (best understood by the description that I have 'slow ears' - i.e. while I can hear a pin drop at 50 paces, I initially struggle to differentiate new words, languages, accents or voices); and
  - 2.2.2. I sometimes need to pause momentarily when speaking to mentally 'locate' the right word in my mind.
- 2.3. I have no difficulty however with intellect, the written word or clear speech in my own language.
- 2.4. Three things assist with efficient communication:
  - 2.4.1. Minimising background noises;
  - 2.4.2. Ensuring my prior attention before speaking, and preferably with direct eye contact (where I can read lips and body language); and
  - 2.4.3. Understanding that the cause of slowness or hesitation in my speech can sometimes be misinterpreted.

## 3. Background to Court Hearing

- 3.1. At the end of Q3 2013 I wanted to advertise our limousine in the Samoa Observer.
- 3.2. I offered my services to the Editor in Chief, Savea Sano Malifa and we agreed to a barter deal in which I would write him a weekly article for publication and he would run a daily classified advertisement.
- 3.3. I wrote the articles and supplied them, which they published, but they didn't honour their part of the deal.
- 3.4. When confronted, Savea Sano Malifa told me that:

- 3.4.1. He knew there would be trouble with me;
- 3.4.2. He had been warned about me;
- 3.4.3. Our relationship ended forthwith; and
- 3.4.4. His advice was to "bin" the remaining unpublished articles.

#### **4. Timeline of Events**

- 4.1. 5 October 2012: Savea and DS agree to the business deal.
- 4.2. 17 October 2012: Initial articles supplied.
- 4.3. 1 November 2012: Keni emails acknowledgement of receipt of stories and private Samoa Observer online page link.
- 4.4. 20 November 2012: Meeting with Keni - confirmed that he was happy with the stories; DS requested advertisements to restart.
- 4.5. 31 January 2013: DS advises of Samoa Observer's failure to honour agreement despite efforts to resolve missing adverts; request for account reconciliation; proposed that Samoa Observer makes payment for missing adverts then continue as originally agreed.
- 4.6. 31 January 2013: Keni referred matter to Savea; and [first] advised of his non-publication.
- 4.7. 31 January 2013: Savea refuses to discuss my claim for compensation and terminates relationship.

#### **5. Initial Meeting**

- 5.1. I initiated our first and only face-to-face meeting.
- 5.2. I introduced myself to Sano in his office and explained that I was an author and a blogger offering him my services.
- 5.3. We spoke for around about an hour.
- 5.4. The meeting was cordial and Sano's demeanour was polite but guarded.
- 5.5. We talked about many things in the course of the hour.
- 5.6. The reason for my visit and the details of our agreement were spread over the course of the hour meaning that:
  - 5.6.1. Sano knew why I was there at the outset; but
  - 5.6.2. We did not agree to the details until the end of the conversation.
- 5.7. When Sano indicated that he was willing to accept my offer to write articles for publication I asked him what subjects he would like me to write about and what angles he wanted me to take.
- 5.8. He said that he was open to anything but with two clear provisos:
  - 5.8.1. First that they didn't get him sued; and
  - 5.8.2. Secondly that they would get people to think.

- 5.9. I said that I understood this and I talked a bit about what I had in mind.
- 5.10. I then asked him if he wanted to check them all in draft, and he declined, saying that this wasn't necessary.
- 5.11. Contrary to what Sano later wrote when he claimed that I "forced myself onto him", he was very happy to consider my work and this was even before we had discussed the contra.
- 5.12. At no time in this meeting did Sano ever say that he did not want to accept my work.
- 5.13. At no time in this meeting did I exert, or even attempt to exert any leverage over Sano.
- 5.14. Our meeting was cordial and totally professional although I later assessed Sano (in retrospect) to have been a little guarded.
- 5.15. When we were going to talk about the details of a contra we obviously needed to establish the value of what we each had to offer.
- 5.16. I had led most of the conversation but did not know the commercial value of articles for publication.
- 5.17. I asked Sano then what the commercial value of article was to him, I think from memory, I asked him something like, "What do you pay for them [a theoretical 300 word article]?"
- 5.18. He told me that he measured the value of an article between 300-600 words at around \$150.00.
- 5.19. I calculated this mentally as 7 ½ classified advertisements (which was what I wanted from him, for the contra).
- 5.20. I then proposed the contra to be one article per week in return for seven daily classified adverts, offering him a slightly higher retail-to-retail value (as classified adverts were then retail \$20.00 each per day).
- 5.21. Sano accepted the offer immediately, obviously having done the same calculations that I had done.
- 5.22. Neither of us wrote anything down at that meeting but I promised to summarise our verbal agreement in writing and send it to him.
- 5.23. He asked me to copy his Editor (Mata'afa Keni Lesa) into the future communications loop.
- 5.24. Later that day I was speaking to another staff member (Marj Moore) and she asked me to copy her into the communications loop too.
- 5.25. Later that night (5 October 2012) I summarised the meeting and emailed that summary of our agreement to Sano. (Appendix Emails)
- 5.26. In this communication I used the phrase "date-sensitive" in error . . . I meant "NOT date sensitive" which is an obvious error, from the context.

## 6. The Articles

- 6.1. With the agreement reached I provided Samoa Observer with the artwork for the advertisements, which included multiple communications getting the specifications and checking the copy to make sure it was right.
- 6.2. I wrote the initial articles and supplied them to Samoa Observer with links to a private server location that I had established for this purpose.
- 6.3. There were multiple communications by phone and email both ways during this period (Appendix contains the email communications).
- 6.4. I provided Samoa Observer seventeen articles as per this printout from their private web page (updated automatically as new articles were written):

Ref	Publication Date	Article <i>(Web link is only visible the Monday after publication)</i>	Download confidential PDF	Image URL
1	14/10/2012	White Sunday	<a href="http://www.dennis.co.nz/xxxx/pp-2012-10-14-white-sunday.pdf">http://www.dennis.co.nz/xxxx/pp-2012-10-14-white-sunday.pdf</a>	<a href="http://www.dennis.co.nz/images/safotu-catholic-church.jpg">http://www.dennis.co.nz/images/safotu-catholic-church.jpg</a>
2	04/11/2012	The cross-cultural interchange	<a href="http://www.dennis.co.nz/xxxx/pp-2012-11-04-the-crosscultural-interchange.pdf">http://www.dennis.co.nz/xxxx/pp-2012-11-04-the-crosscultural-interchange.pdf</a>	<a href="http://www.dennis.co.nz/images/samoan-shack.jpg">http://www.dennis.co.nz/images/samoan-shack.jpg</a>
3	11/11/2012	Tell it like it is	<a href="http://www.dennis.co.nz/xxxx/pp-2014-11-11-tell-it-like-it-is.pdf">http://www.dennis.co.nz/xxxx/pp-2014-11-11-tell-it-like-it-is.pdf</a>	<a href="http://www.dennis.co.nz/images/woofing-in-paradise1.jpg">http://www.dennis.co.nz/images/woofing-in-paradise1.jpg</a>
4	18/11/2012	Church buildings - great but not biblical	<a href="http://www.dennis.co.nz/xxxx/pp-2014-11-18-church-buildings-great-but-not-biblical.pdf">http://www.dennis.co.nz/xxxx/pp-2014-11-18-church-buildings-great-but-not-biblical.pdf</a>	<a href="http://www.dennis.co.nz/images/samoa-church.jpg">http://www.dennis.co.nz/images/samoa-church.jpg</a>
5	25/11/2012	The hidden causes	<a href="http://www.dennis.co.nz/xxxx/pp-2012-11-25-the-hidden-causes.pdf">http://www.dennis.co.nz/xxxx/pp-2012-11-25-the-hidden-causes.pdf</a>	<a href="http://www.dennis.co.nz/images/pall-mall-vailima.jpg">http://www.dennis.co.nz/images/pall-mall-vailima.jpg</a>
6	02/12/2012	The Poverty Mentality	<a href="http://www.dennis.co.nz/xxxx/pp-2012-12-03-the-poverty-mentality.pdf">http://www.dennis.co.nz/xxxx/pp-2012-12-03-the-poverty-mentality.pdf</a>	<a href="http://www.dennis.co.nz/images/child-sitting-on-rail.jpg">http://www.dennis.co.nz/images/child-sitting-on-rail.jpg</a>
7	09/12/2012	The Culture War	<a href="http://www.dennis.co.nz/xxxx/pp-2012-12-09-the-culture-war.pdf">http://www.dennis.co.nz/xxxx/pp-2012-12-09-the-culture-war.pdf</a>	<a href="http://www.dennis.co.nz/images/samoa-flag.jpg">http://www.dennis.co.nz/images/samoa-flag.jpg</a>
-	16/12/2012	Cyclone Eveni	N/A	N/A
8	23/12/2012	The Gift Economy	<a href="http://www.dennis.co.nz/xxxx/pp-2012-12-23-the-gift-economy.pdf">http://www.dennis.co.nz/xxxx/pp-2012-12-23-the-gift-economy.pdf</a>	<a href="http://www.dennis.co.nz/images/hannah-wheelbarrow.jpg">http://www.dennis.co.nz/images/hannah-wheelbarrow.jpg</a>
9	30/12/2012	Problems or Opportunities	<a href="http://www.dennis.co.nz/xxxx/pp-2012-12-30-problems-or-opportunities.pdf">http://www.dennis.co.nz/xxxx/pp-2012-12-30-problems-or-opportunities.pdf</a>	<a href="http://www.dennis.co.nz/images/aggie-greys-closed-doors.jpg">http://www.dennis.co.nz/images/aggie-greys-closed-doors.jpg</a>
10	06/01/2013	The Heart of Samoa	<a href="http://www.dennis.co.nz/xxxx/pp-2013-01-06-the-heart-of-samoa.pdf">http://www.dennis.co.nz/xxxx/pp-2013-01-06-the-heart-of-samoa.pdf</a>	<a href="http://www.dennis.co.nz/images/gift-giving-pig-at-siusega-church-opening1.jpg">http://www.dennis.co.nz/images/gift-giving-pig-at-siusega-church-opening1.jpg</a>
11	14/01/2013	Gambling – Systemised Stupidity	<a href="http://www.dennis.co.nz/xxxx/pp-2013-01-14-gambling-systemised-stupidity.pdf">http://www.dennis.co.nz/xxxx/pp-2013-01-14-gambling-systemised-stupidity.pdf</a>	<a href="http://www.dennis.co.nz/images/palagi-perspectives600.jpg">http://www.dennis.co.nz/images/palagi-perspectives600.jpg</a>
12	27/01/2013	The Evil of Usury	<a href="http://www.dennis.co.nz/xxxx/pp-2013-01-27-the-evil-of-usury.pdf">http://www.dennis.co.nz/xxxx/pp-2013-01-27-the-evil-of-usury.pdf</a>	<a href="http://www.dennis.co.nz/images/samoan-money.jpg">http://www.dennis.co.nz/images/samoan-money.jpg</a>
13	03/03/2013	Facts, Feelings & Faith	<a href="http://www.dennis.co.nz/xxxx/pp-2013-03-03-facts-feelings-faith.pdf">http://www.dennis.co.nz/xxxx/pp-2013-03-03-facts-feelings-faith.pdf</a>	<a href="http://www.dennis.co.nz/images/lalomanu-coconut.jpg">http://www.dennis.co.nz/images/lalomanu-coconut.jpg</a>

14	17/02/2013	Biblical forgiveness	<a href="http://www.dennis.co.nz/xxxx/pp-2013-02-17-biblical-forgiveness.pdf">http://www.dennis.co.nz/xxxx/pp-2013-02-17-biblical-forgiveness.pdf</a>	<a href="http://www.dennis.co.nz/images/samoan-armed-police-in-faleatiu-going-to-satapuala.jpg">http://www.dennis.co.nz/images/samoan-armed-police-in-faleatiu-going-to-satapuala.jpg</a>
15	24/02/2013	Which Church?	<a href="http://www.dennis.co.nz/xxxx/pp-2013-02-24-which-church.pdf">http://www.dennis.co.nz/xxxx/pp-2013-02-24-which-church.pdf</a>	<a href="http://www.dennis.co.nz/images/bahai-temple-with-tree.jpg">http://www.dennis.co.nz/images/bahai-temple-with-tree.jpg</a>
16	03/02/2013	The Importance of Theology	<a href="http://www.dennis.co.nz/xxxx/pp-2013-02-03-the-importance-of-theology.pdf">http://www.dennis.co.nz/xxxx/pp-2013-02-03-the-importance-of-theology.pdf</a>	<a href="http://www.dennis.co.nz/images/catholic-church-siusega.jpg">http://www.dennis.co.nz/images/catholic-church-siusega.jpg</a>
17	10/02/2013	The Two Stories	<a href="http://www.dennis.co.nz/xxxx/pp-2012-02-10-the-two-stories.pdf">http://www.dennis.co.nz/xxxx/pp-2012-02-10-the-two-stories.pdf</a>	<a href="http://www.dennis.co.nz/images/weddingcakes.jpg">http://www.dennis.co.nz/images/weddingcakes.jpg</a>

6.5. I sought both Sano and Keni's feedback on the articles.

6.6. Sano never gave any feedback until his final email on 31 January 2013.

6.7. Keni gave initial feedback after a few articles saying that:

6.7.1. Nobody had complained about them; and

6.7.2. He was busy and didn't read them all but that what he did read, "read well".

6.8. At no time did anyone from Samoa Observer indicate any problems with the articles, neither did anyone instruct me to stop producing articles, until 31 January 2012.

6.9. I delivered at the upper end of the range Sano and I had agreed, with all articles at least, and very close to 600 words (the agreement was between 300-600 words).

6.10. I also delivered unique original colour photos of Samoa appropriate to the article content, gratis.

6.11. I designed and delivered a Palagi Perspectives logo/masthead and I developed an associated website - [www.palagiperspectives.com](http://www.palagiperspectives.com). (Appendix 2)

6.12. I published a blog post detailing the contract I had entered into with Samoa Observer and how I felt about it with a link to the Palagi Perspectives website and the stories online.

6.13. The point of this is that the commitment I made was a serious investment, not fleeting or casual.

6.14. In an early conversation with Keni, we discussed the online publication and he requested that the online version went up on a Monday as he would include them in the Sunday Observer.

6.15. I confirmed this verbal arrangement in my email of 1<sup>st</sup> November 2012.

6.16. I believe that I exercised excellent service to Samoa Observer, producing in excess of that promised and with exemplary professionalism.

## 7. The Advertisements

7.1. Approximately three weeks following delivery of the first articles I noted that had I not received any enquiries for the limousine.

7.2. I checked the the current Samoa Observer at their Apia office, and the papers from a day or two prior only to find that the advertisements had not run daily.

7.3. Production told me that they only put the advertisement in once.

- 7.4. They apologised and agreed to run them daily from then on.
- 7.5. On a second occasion I followed up with the same result - it appeared as though they had run the advert once (again) but not repeated it.
- 7.6. My recording of this was on 20 November 2012 in an email to Keni.
- 7.7. I spoke with Keni by phone on or about 20 December and he agreed to follow up and make sure they ran the adverts as agreed.
- 7.8. I believe that the advert ran again only once.
- 7.9. At that stage this was twice that I had to chase up Samoa Observer.
- 7.10. It is my belief that Samoa Observer has only run the advertisement the three times the day following my chasing them up.
- 7.11. I never received any enquiries from the three adverts that I understand that they actually ran and I mentioned this in my 31 January 2013 email to Keni, where I also acknowledged that results were not his responsibility: " For the record (and I know that this is not your direct responsibility) but we have had no enquiries, none from Samoa Observer in all the months since I started writing for you."

## **8. Addressing the Problems**

- 8.1. I initiated both a phone call and a meeting to resolve the problems with Keni.
- 8.2. Keni said to me when we met that we [Samoa Observer] should honour their agreement if that was their agreement.
- 8.3. I do not have the exact date of that meeting but it would probably be between late December 2012 (after the 20 December 2012 email) and mid January 2013 (before the 31 January 2013 email).
- 8.4. At our face-to-face meeting I made the suggestion that in regards to the past failures, that they could simply pay me for the articles I had already supplied and then commence the contra as of that date as we had originally agreed.
- 8.5. I got the impression that Keni had dropped the ball on the matter and was embarrassed.
- 8.6. In a later communication, Sano implied that I had demanded this to occur, however this is not correct, for in person with Keni and in writing in my email request this was only ever a request, and a suggestion, not a demand.
- 8.7. My actual words written in my email of 31 January 2012 to Keni (and as Keni copied to Sano) were, "As mentioned before, I propose that you simply pay me for the articles to date, then commence adverts as originally agreed for say, the next month, and then we reassess the whole thing?" concluding with a question mark, thus indicating two ways that this was only my suggestion:
  - 8.7.1. "I propose"; and



- 8.7.2. A question mark.
- 8.8. Keni forwarded my email to Sano and advised me that he had stopped publication some time prior.
- 8.9. This was the first time that I knew this, and even today I do not know when Keni stopped publication and which articles have/had been published.
- 8.10. Sano responded to this email essentially telling me to, "Get lost!"
- 8.11. I replied to Sano addressing his comments specifically intertwining my replies with his comments in an email of 31 January 2013 (Appendix Emails).
- 8.12. In essence, I responded in two sections, the first a more formal direct response stating that Samoa Observer should be honouring the original deal, the second a more personal section suggesting to Sano that he might not have all the information about his companies performance failure prior to firing off his email.
- 8.13. The demeanour of Sano's communication was aggressive and personal.
- 8.14. My reply was the reverse, depersonalising the matter and extending quite some considerable goodwill.
- 8.15. With no response for a week or so, I called Sano and left a message asking him to call me with his wife Jean.
- 8.16. I also texted a request for him to call me on Jean's phone.
- 8.17. Sometime later I mentioned to a journalist who had engaged me in conversation in a food shop in the SNPF Plaza that Sano had "ripped me off" and that I had written a blog post about it, publishing the full text of our emails with my commentary.
- 8.18. That night, Sano viewed my LinkedIn profile for the first time, and LinkedIn advised me of this visit [an automated process that I have switched on], which indicated to me that Sano had not done basic due diligence on me prior to firing off his abusive email, but did research on me only after alerted to the negative press by an informant.
- 8.19. I have had no communications from or with Sano since the emails of 31 January 2013.
- 8.20. I have received no payments in any way, shape or form from Samoa Observer other than the three adverts I believe that they ran.
- 8.21. I believe it is reasonable, even a conservative estimate, that a daily advertisement costing \$20 per day and a limousine hire service in peak wedding season would have generated at least four sales.
- 8.22. At a \$100.00 direct cost per wedding (driver and petrol) and a minimum \$400.00 charge per wedding, direct profits per booking are reasonably \$300.00.
- 8.23. From a business perspective this minimum estimated income would of course exceed the cost of advertisements thus resulting in a net loss, however I have calculated consequential losses from Samoa Observer not running the advertisements conservatively.

## 9. Financial Calculations

Articles supplied	17	
Weeks	17	
Days per week	7	
Total days	119	
<i>Commercial value per story</i>	<i>[\$150.00]</i>	
<i>Total commercial value</i>	<i>[\$2,550.00]</i>	
Advert value	\$20.00	
Total advert value	\$2,380.00	
Confirmed adverts run	3	
Total value received	\$60.00	
Shortfall		\$2,320.00
<b>Lost opportunity costs</b>		
Minimum wedding charge	\$400.00	
Costs per wedding	\$100.00	
Profit per wedding	\$300.00	
Weddings (est)	4	
Total lost opportunity		\$1,200.00
<b>Total owing</b>		<b>\$3,520.00</b>

Signed:

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Dennis Arthur Smith

Aleisa East

Samoa

\_\_\_\_\_ August 2015

Witness:

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 / 2015

# Appendix 1 - Emails (with headers, footers redacted)

**5 Oct 2012: Initial Confirmation - DS -> Sano**

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MIME-Version: 1.0  
Reply-To: dennis@dennis.co.nz  
Sender: victusinambitus@xxxxx.com  
Received: by 10.64.67.99 with HTTP; Thu, 4 Oct 2012 18:08:37 -0700 (PDT)  
Date: Fri, 5 Oct 2012 15:08:37 +1400  
Delivered-To: victusinambitus@xxxxx.com  
X-Google-Sender-Auth: ghsvp3p3yAsLN0TLUNEXibftgXg  
Message-ID: <CAOS-hrJLfHoFz387ucJHN2RWGkAo1oHYK26f9nCgvgdvy+ryVA@mail.xxxxx.com>  
Subject: Palagi Perspectives  
From: Dennis A Smith <dennis@dennis.co.nz>  
To: savea.malifa@xxxxx.com  
Content-Type: multipart/alternative; boundary=e89a8ff1c1f4012dd604cb458394

--e89a8ff1c1f4012dd604cb458394  
Content-Type: text/plain; charset=ISO-8859-1

Hi Sano

Thank you for your time today.

As promised, here is confirmation of our conversation whereby I will supply you with a weekly column "Palagi Perspectives" of between 300-600 words and you will provide a daily classified advertising slot for our Limousine business.

I understand from you that you require no editorial input other than to ensure that the copy is not likely to "get you [or me] sued" and "gets people to think". I stated that my approach to writing will be to bring a Palagi perspective, touching on Samoan culture, tourism, foreign investment and faith. I omitted to also mention IT when we met but Internet Marketing is of major interest to me.

I try to write generously but I usually have strong opinions, and always write with a Christian perspective. I enjoy applying Christian values and principles into business and other life matters, thinking creatively and laterally. I have extensive experience in assisting small businesses to think strategically and delight in working at board level to help develop objectives and structure businesses well. A lot of my success with others has been taking problems, turning them upside down and re-engineering them into opportunities.

I have spoken to Marj about another matter, and at her request will cc the column to marjandeb@xxxxx.com, as well as lesa.keni@xxxxx.com, and observer.news1978@xxxxx.com by Friday night for publication on Sunday. I intend to provide extra columns that are date-sensitive for you to hold on file and to choose from as you see fit. This will also give you a buffer for continuity should there be any communications breakdown or adversity.

I will supply you with a photograph (Marj's request) and use the attribution byline:

\*Dennis A. Smith (\*\*www.dennis.co.nz) \*\*is a Samoa-based author, blogger

and CEO of the SWAP Foundation, home of Samoa voluntourism.\*

As I requested in person I would also seek your personal feedback on the columns, especially in the early days so that I can better understand where the final product fits on the various scales here!

Thank you for your willingness to engage and also your flexibility to do business with a direct contra. This is much appreciated.

## **17 Oct 2012: Initial Links - DS -> Marj & Sano**

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MIME-Version: 1.0  
Reply-To: dennis@dennis.co.nz  
Sender: victusinambitus@xxxxx.com  
Received: by 10.64.67.99 with HTTP; Wed, 17 Oct 2012 11:47:06 -0700 (PDT)  
Date: Thu, 18 Oct 2012 08:47:06 +1400  
Delivered-To: victusinambitus@xxxxx.com  
X-Google-Sender-Auth: Cl6EUECmriytUsnqEiz3Us5PrBM  
Message-ID: <CAOS-hr+B\_JCGaBoKx6vESapogpulfVb57deJtAZPx9bWGowbVA@mail.xxxxx.com>  
Subject: Palagi Perspectives  
From: Dennis A Smith <dennis@dennis.co.nz>  
To: Marjorie Moore <marjandeb@xxxxx.com>  
Cc: Sano - Samoa Observer <observer.news1978@xxxxx.com>,  
Sano - Samoa Observer <saveamalifa@xxxxx.com>  
Content-Type: multipart/alternative; boundary=14dae94739657f3c5204cc45b279  
  
--14dae94739657f3c5204cc45b279  
Content-Type: text/plain; charset=ISO-8859-1

Hi Marj & Sano

Here are links to PDFs of all Palagi Perspectives, the new ones with publication dates 4th, 11th and 18th November 2012.

"White Sunday"

<http://www.dennis.co.nz/images/pp-2012-10-14-white-sunday.pdf> (link changed)

"Tell it Like it is"

<http://www.dennis.co.nz/images/pp-2012-10-21-tell-it-like-it-is.pdf> (link changed)

"Church Buildings Great but not Biblical"

<http://www.dennis.co.nz/images/pp-2012-10-28-church-buildings-great-but-not-biblical.pdf>

(link changed)

"The Hidden Causes"

\*<http://www.dennis.co.nz/images/pp-2012-11-04-the-hidden-causes.pdf>\*

"The Poverty Mentality"

\*<http://www.dennis.co.nz/images/pp-2012-11-11-the-poverty-mentality.pdf>\*

"The Culture War"

\*<http://www.dennis.co.nz/images/pp-2012-11-18-the-culture-war.pdf>\*

Links to the three high new resolution images:

\*<http://www.dennis.co.nz/images/samoa-flag.jpg>\*

\*<http://www.dennis.co.nz/images/child-sitting-on-rail.jpg>\*

\*<http://www.dennis.co.nz/images/pall-mall-vailima.jpg>\*

Once again I have set the online publication dates for all these stories to the day following publication (Mondays).

As before I will be interested in your feedback.

## 17 Oct 2012: Request to send to others - Marj -> DS

---

Delivered-To: victusinambitus@xxxxxx.com  
Received: by 10.58.74.105 with SMTP id s9csp276327vev;  
Wed, 17 Oct 2012 14:04:09 -0700 (PDT)  
Received: by 10.66.72.134 with SMTP id d6mr53752440pav.13.1350507848412;  
Wed, 17 Oct 2012 14:04:08 -0700 (PDT)  
Return-Path: <marjandeb@xxxxxx.com>  
Received: from mxl1-out.webhost.co.nz (mxl1-out.webhost.co.nz. [119.47.119.8])  
by mx.google.com with ESMTP id m8si32219669pav.307.2012.10.17.14.04.07;  
Wed, 17 Oct 2012 14:04:08 -0700 (PDT)  
Received-SPF: neutral (google.com: 119.47.119.8 is neither permitted nor denied  
by domain of marjandeb@xxxxxx.com) client-ip=119.47.119.8;  
Authentication-Results: mx.google.com; spf=neutral (google.com: 119.47.119.8 is  
neither permitted nor denied by domain of marjandeb@xxxxxx.com)  
smtp.mail=marjandeb@xxxxxx.com; dkim=pass header.i=@xxxxxx.com  
Received: from ml.mxl1-in.webhost.co.nz (ml.mxl1-in.webhost.co.nz  
[172.16.246.13])  
by mxl1-out.webhost.co.nz (Postfix) with ESMTP id 21A521AB003B;  
Thu, 18 Oct 2012 10:04:06 +1300 (NZDT)  
Received: from ml.mxl1-in.webhost.co.nz (localhost [127.0.0.1])  
by mxl1-in.webhost.co.nz (Postfix) with ESMTP id 0C8791A6C004  
for <dennis@dennis.co.nz>; Thu, 18 Oct 2012 10:04:05 +1300 (NZDT)  
X-Spam-Checker-Version: SpamAssassin 3.3.1 (2010-03-16) on mlfl.webhost.co.nz  
X-Spam-Level:  
X-Spam-Status: No, score=-0.8 required=5.0 tests=DKIM\_SIGNED,DKIM\_VALID,  
DKIM\_VALID\_AU,FREEMAIL\_FROM,HTML\_MESSAGE,RCVD\_IN\_DNSWL\_LOW,SPF\_PASS  
autolearn=disabled version=3.3.1  
X-Envelope-From: marjandeb@xxxxxx.com  
Received: from mail-ie0-f177.google.com (mail-ie0-f177.google.com  
[209.85.223.177])  
by mxl1-in.webhost.co.nz (Postfix) with ESMTP id 31B851A6C003  
for <dennis@dennis.co.nz>; Thu, 18 Oct 2012 10:04:03 +1300 (NZDT)  
Received: by mail-ie0-f177.google.com with SMTP id e14sol6602973iej.22  
for <dennis@dennis.co.nz>; Wed, 17 Oct 2012 14:04:02 -0700 (PDT)  
DKIM-Signature: v=1; a=rsa-sha256; c=relaxed/relaxed;  
d=xxxxxx.com; s=20120113;  
h=mime-version:in-reply-to:references:date:message-id:subject:from:to  
:content-type;  
bh=oxXLAZ5I10GP/u8qARBooeibwW/vitnX0a07xgeBrnQ=;  
b=mwadIrdqoP4ZcLtFGY21s7Whz9ug419+G08SBtJGJ9+VC29a/5qpye5DKnpMt60F88  
N+Kmye2lx/Cp7i2enQ1Nw32ioaBCC3bC+ZXVizL1UbcBkuCXymP5ZQfw6UxoE2oj9qTi  
c8XRAR97qWNrt9jPlmyJ50b/uur2RvCxEWhXd9pgj6Vd6iYquUuJ7aUR8M5mmQr5YviQ  
uyp/mvG2v5OX229+c/xvSF7ezMdezWbeN8XcIlbTGFrQHv+vIjlivMOapmfxmccwWdwp  
saYjooAbyf5+bKQnedSJ5solMa+kj6UUD2wP+pbZYTGrhtMSEdlp17zk9qorvh0DKMvz  
zXlg==  
MIME-Version: 1.0  
Received: by 10.43.7.132 with SMTP id oo4mr15599732icb.6.1350507841548; Wed,  
17 Oct 2012 14:04:01 -0700 (PDT)  
Received: by 10.231.4.1 with HTTP; Wed, 17 Oct 2012 14:04:01 -0700 (PDT)  
In-Reply-To: <CAOS-hr+B\_JCGaBoKx6vESapoqpulfVb57deJtAZPx9bWGowbVA@mail.xxxxx.com>  
References: <CAOS-hr+B\_JCGaBoKx6vESapoqpulfVb57deJtAZPx9bWGowbVA@mail.xxxxx.com>  
Date: Thu, 18 Oct 2012 11:04:01 +1400

Message-ID: <CAObDcUuAU7sy\_iNBeSWjuh=O9Lr8-ToTfRS\_iEZjYqqO88Vowg@mail.xxxxx.com>  
Subject: Re: Palagi Perspectives  
From: Marjorie Moore <marjandebbs@xxxxxx.com>  
To: dennis@dennis.co.nz, Mataafa <lesa.keni@xxxxxx.com>  
Content-Type: multipart/alternative; boundary=bcaec50fe2df29716304cc479ce8  
X-ProxSMTP: Clean

--bcaec50fe2df29716304cc479ce8  
Content-Type: text/plain; charset=ISO-8859-1

Hi Dennis, if you wouldn't mind sending these to Savea and Mata'afa (see address above) who is back from Israel.

Thanks  
Marj

## **17 Oct 2012: Links sent to Keni - DS**

---

MIME-Version: 1.0  
Reply-To: dennis@dennis.co.nz  
Sender: victusinambitus@xxxxxx.com  
Received: by 10.58.74.105 with HTTP; Wed, 17 Oct 2012 14:32:32 -0700 (PDT)  
In-Reply-To: <CAOS-hr+B\_JCGaBoKx6vESapoqpulfVb57deJtAZPx9bWGowbVA@mail.xxxxx.com>  
References: <CAOS-hr+B\_JCGaBoKx6vESapoqpulfVb57deJtAZPx9bWGowbVA@mail.xxxxx.com>  
Date: Thu, 18 Oct 2012 11:32:32 +1400  
Delivered-To: victusinambitus@xxxxxx.com  
X-Google-Sender-Auth: CW7NtNVw3Gh8MS6qURaCO1qYjwY  
Message-ID: <CAOS-hr+Sq\_-ctSPVbptUWQqU+Bn=2tGDmTrta-tA9FO599doCA@mail.xxxxx.com>  
Subject: Fwd: Palagi Perspectives  
From: Dennis A Smith <dennis@dennis.co.nz>  
To: lesa.keni@xxxxxx.com  
Content-Type: multipart/alternative; boundary=047d7b6d942626c64b04cc480208

--047d7b6d942626c64b04cc480208  
Content-Type: text/plain; charset=ISO-8859-1

Hi Mata'afa  
Marj has asked me to send a copy of this to you too.

## **17 Oct 2012: Already sent to Savea - DS -> Marj**

---

MIME-Version: 1.0  
Reply-To: dennis@dennis.co.nz  
Sender: victusinambitus@xxxxxx.com  
Received: by 10.58.74.105 with HTTP; Wed, 17 Oct 2012 14:58:03 -0700 (PDT)  
In-Reply-To: <CAObDcUuAU7sy\_iNBeSWjuh=O9Lr8-ToTfRS\_iEZjYqqO88Vowg@mail.xxxxx.com>  
References: <CAOS-hr+B\_JCGaBoKx6vESapoqpulfVb57deJtAZPx9bWGowbVA@mail.xxxxx.com>  
<CAObDcUuAU7sy\_iNBeSWjuh=O9Lr8-ToTfRS\_iEZjYqqO88Vowg@mail.xxxxx.com>  
Date: Thu, 18 Oct 2012 11:58:03 +1400  
Delivered-To: victusinambitus@xxxxxx.com  
X-Google-Sender-Auth: OuM9qWH2BVJwBvORpyIlGQIamds  
Message-ID: <CAOS-hr++Zhc8eMt6ejkrq=TYyr-X3M1p=D0p3HFLZC-UC9bpOQ@mail.xxxxx.com>  
Subject: Re: Palagi Perspectives  
From: Dennis A Smith <dennis@dennis.co.nz>

To: Marjorie Moore <marjandeb@xxxxxx.com>  
Cc: Mataafa <lesa.keni@xxxxxx.com>  
Content-Type: multipart/alternative; boundary=047d7bdc8f2464a49504cc485d28

--047d7bdc8f2464a49504cc485d28  
Content-Type: text/plain; charset=ISO-8859-1

Savea already has it (I cc'd him) and I have also just sent it to  
lesa.keni@xxxxxx.com  
Thanks

## **1 Nov 2012: Phone call followup - DS -> Keni**

---

MIME-Version: 1.0  
Reply-To: dennis@dennis.co.nz  
Sender: victusinambitus@xxxxxx.com  
Received: by 10.64.67.99 with HTTP; Thu, 1 Nov 2012 19:05:50 -0700 (PDT)  
Date: Fri, 2 Nov 2012 16:05:50 +1400  
Delivered-To: victusinambitus@xxxxxx.com  
X-Google-Sender-Auth: gZwWgtqX\_utG2pO4CBmR99G-cZo  
Message-ID: <CAOS-hr+Kkafd+Tvnvr\_3gzrA1UJ3bxriVy1KEiKNfmz+cqZPpg@mail.xxxxx.com>  
Subject: Palagi Perspectives  
From: Dennis A Smith <dennis@dennis.co.nz>  
To: Keni Lesa <lesa.keni@xxxxxx.com>  
Cc: Sano - Samoa Observer <saveamalifa@xxxxxx.com>  
Content-Type: multipart/alternative; boundary=bcaec53fee8b28395904cd799309

--bcaec53fee8b28395904cd799309  
Content-Type: text/plain; charset=ISO-8859-1

Hi Keni

Good to talk - thanks

Agreed - I have removed the online posts and redated them to automatically  
publish the day after your Sunday publication being the Monday morning.

The PP masthead is here:  
<http://www.dennis.co.nz/images/palagi-perspectives.jpg>

Obviously we've missed the White Sunday post. I will leave it up online but  
we can now start with this one:  
<http://www.dennis.co.nz/xxxx/pp-2012-11-04-the-crosscultural-interchange.pdf>

The high resolution images is:  
<http://www.dennis.co.nz/images/samoan-shack.jpg>

I will forward links to the next articles and images shortly.

Look forward to meeting in person lunchtime next Wednesday.

## **1 Nov 2012: Thanks - Keni -> DS**

---



Delivered-To: victusinambitus@xxxxxx.com  
Received: by 10.64.67.99 with SMTP id m3csp818360iet;  
Thu, 1 Nov 2012 19:51:33 -0700 (PDT)  
Received: by 10.68.233.230 with SMTP id tz6mr1910939pbc.36.1351824692539;  
Thu, 01 Nov 2012 19:51:32 -0700 (PDT)  
Return-Path: <lesa.keni@xxxxxx.com>  
Received: from mx1-out.webhost.co.nz (mx1-out.webhost.co.nz. [119.47.119.8])  
by mx.google.com with ESMTP id ka8sil1612354pbc.125.2012.11.01.19.51.30;  
Thu, 01 Nov 2012 19:51:32 -0700 (PDT)  
Received-SPF: neutral (google.com: 119.47.119.8 is neither permitted nor denied  
by domain of lesa.keni@xxxxxx.com) client-ip=119.47.119.8;  
Authentication-Results: mx.google.com; spf=neutral (google.com: 119.47.119.8 is  
neither permitted nor denied by domain of lesa.keni@xxxxxx.com)  
smtp.mail=lesa.keni@xxxxxx.com; dkim=pass header.i=@xxxxxx.com  
Received: from ml.mlx1-in.webhost.co.nz (ml.mlx1-in.webhost.co.nz  
[172.16.246.13])  
by mx1-out.webhost.co.nz (Postfix) with ESMTP id 7F1FD57E0EF;  
Fri, 2 Nov 2012 15:51:28 +1300 (NZDT)  
Received: from ml.mlx1-in.webhost.co.nz (localhost [127.0.0.1])  
by mx1-in.webhost.co.nz (Postfix) with ESMTP id E4D3357E2AE  
for <dennis@dennis.co.nz>; Fri, 2 Nov 2012 15:51:27 +1300 (NZDT)  
X-Spam-Checker-Version: SpamAssassin 3.3.1 (2010-03-16) on mlf1.webhost.co.nz  
X-Spam-Level:  
X-Spam-Status: No, score=0.6 required=5.0 tests=DKIM\_ADSP\_CUSTOM\_MED,  
DKIM\_SIGNED,FREEMAIL\_FROM,HTML\_MESSAGE,MIME\_QP\_LONG\_LINE,NML\_ADSP\_CUSTOM\_M  
ED,  
RCVD\_IN\_DNSWL\_LOW,SPF\_PASS,T\_DKIM\_INVALID autolearn=disabled version=3.3.1  
X-Envelope-From: lesa.keni@xxxxxx.com  
Received: from mail-vb0-f49.google.com (mail-vb0-f49.google.com [209.85.212.49])  
by mx1-in.webhost.co.nz (Postfix) with ESMTP id BF19F57E0EF  
for <dennis@dennis.co.nz>; Fri, 2 Nov 2012 15:51:26 +1300 (NZDT)  
Received: by mail-vb0-f49.google.com with SMTP id folso4473680vbb.22  
for <dennis@dennis.co.nz>; Thu, 01 Nov 2012 19:51:25 -0700 (PDT)  
DKIM-Signature: v=1; a=rsa-sha256; c=relaxed/relaxed;  
d=xxxxxx.com; s=20120113;  
h=mime-version:in-reply-to:references:date:message-id:subject:from:to  
:content-type;  
bh=n4a3iWs9IDMfur6zPv1FfcMyJv3oYj90x3ZV0yBac28=;  
b=k5POQDrkNkAiTrP/5yh0+xIKrUru4TVd2K8H4Xw6GopD9EJoDnVljdR/reUwEWwr/T  
DCJ4s+mt8hzYRsYeRKFUmXT7Xhys08IqQq/24yEHPq7Iirl82Ulj6D+/bgcbEYGqfLSn  
X1oks2jeMoL+N1pV+GUh9AFC09bquA3xPAb1R7BUG4tocPJezZAXT8xurVG2dMZL1oPS  
1I3C9wpoP2orIjZFvfzGkbUJsB50us1jz1zhwgYJjtkS6t8Z7vsiIfDk2LHToC6/lW5K  
fDDaCe4Sa5EhgScUkqMYZxSSNUlhLQ6sGJi5IUvwdHAWZryevwoOteIymjOEBfyoUVhm  
5aqq==  
MIME-Version: 1.0  
Received: by 10.220.106.129 with SMTP id x1mr583281vco.9.1351824684852; Thu,  
01 Nov 2012 19:51:24 -0700 (PDT)  
Received: by 10.58.249.74 with HTTP; Thu, 1 Nov 2012 19:51:24 -0700 (PDT)  
In-Reply-To: <CAOS-hr+Kkafd+Tvnvr\_3gzrA1UJ3bxriVy1KEiKNfmz+cqZPpg@mail.xxxxx.com>  
References: <CAOS-hr+Kkafd+Tvnvr\_3gzrA1UJ3bxriVy1KEiKNfmz+cqZPpg@mail.xxxxx.com>  
Date: Fri, 2 Nov 2012 15:51:24 +1300  
Message-ID: <CA+1=HSS6px7cwXkEttycJ\_CphrB9Hy7Kr7Cg-gwjnvy0KnVfQA@mail.xxxxx.com>  
Subject: Re: Palagi Perspectives  
From: Keni Lesa <lesa.keni@xxxxxx.com>  
To: dennis@dennis.co.nz  
Content-Type: multipart/alternative; boundary=f46d043c7ace23a5e804cd7a36a5  
X-ProxSMTP: Clean  
  
--f46d043c7ace23a5e804cd7a36a5  
Content-Type: text/plain; charset=ISO-8859-1

thanks Dennis.

## **1 Nov 2012: Private Page established - DS -> Keni**

---

MIME-Version: 1.0  
Reply-To: dennis@dennis.co.nz  
Sender: victusinambitus@xxxxx.com  
Received: by 10.64.67.99 with HTTP; Thu, 1 Nov 2012 23:22:36 -0700 (PDT)  
Date: Fri, 2 Nov 2012 20:22:36 +1400  
Delivered-To: victusinambitus@xxxxx.com  
X-Google-Sender-Auth: F\_GgilKXvadqS-tAJPZ3YmdJhyk  
Message-ID: <CAOS-hrL5KEzvPHQHUXqB-ONP4cL7cX6CBoo5YgSrtsV1-rqP3A@mail.xxxxx.com>  
Subject: Palagi Perspectives  
From: Dennis A Smith <dennis@dennis.co.nz>  
To: Keni Lesa <lesa.keni@xxxxx.com>  
Content-Type: multipart/alternative; boundary=14dae9d70fec6c9fc104cd7d29b2  
  
--14dae9d70fec6c9fc104cd7d29b2  
Content-Type: text/plain; charset=ISO-8859-1

Hi Keni

I have created a private page for you with all the Palagi Perspective articles, their PDF files, date of publication and links to their images.

The password is "1234". I can easily change it to anything you or the team want. Just let me know.

<http://www.dennis.co.nz/samoa-observer-confidential-masterlist/>

I have done this because I cannot be assured of emailing material weekly due to my ever changing schedules! Hope you understand and that this is OK for you.

## **20 Nov 2012: Good feedback; request adverts; suggest new series - DS -> Keni**

---

MIME-Version: 1.0  
Reply-To: dennis@dennis.co.nz  
Sender: victusinambitus@xxxxx.com  
Received: by 10.216.55.131 with HTTP; Tue, 20 Nov 2012 17:02:26 -0800 (PST)  
Date: Wed, 21 Nov 2012 15:02:26 +1400  
Delivered-To: victusinambitus@xxxxx.com  
X-Google-Sender-Auth: XjPaTiy28ovgFj0OY9p80YDx6Jk  
Message-ID: <CAOS-hrJxw03vF61LqLjoidD7mwLKjQskMpmWfKnAJ0PAJjDLbg@mail.xxxxx.com>  
Subject: Samoa & Globalisation  
From: Dennis A Smith <dennis@dennis.co.nz>  
To: Keni Lesa <lesa.keni@xxxxx.com>  
Cc: Sano - Samoa Observer <saveamalifa@xxxxx.com>  
Content-Type: multipart/alternative; boundary=f46d043084ce697c8a04cef6e731  
  
--f46d043084ce697c8a04cef6e731

Content-Type: text/plain; charset=ISO-8859-1

Hi Keni

Good to hear that you appreciated the "Churches great but not biblical" Palagi Perspective. It made my day that at least one person "out there" appreciated the point! I will remind you of your positive comments when you read a future Palagi Perspective that grates with your sensitivities!

Can you please commence the classified advertisements as discussed previously. Thanks.

As alluded to last time we met, and spoken by phone just now, I have an idea for a possible series (maybe to run over Christmas?) which would be about Samoa in the context of Globalisation. I would need a decent financial return for this one (ongoing contra is fine for the Palagi Perspectives) as this would be a high-quality well researched and serious series, perhaps 10x 1,500 words or 10 x 2,000 words.

I am considering the title perhaps "The impact of Globalisation on Samoa" and ten stories/chapters perhaps along the lines of this draft blueprint:

[details redacted]

I'd love to talk more about it with you and Savea if you're interested and when you have a moment.

## **20 Dec 2012: "The Gift Economy " - DS -> Keni**

---

MIME-Version: 1.0  
Reply-To: dennis@dennis.co.nz  
Sender: victusinambitus@xxxxx.com  
Received: by 10.216.55.131 with HTTP; Thu, 20 Dec 2012 16:14:38 -0800 (PST)  
Date: Fri, 21 Dec 2012 14:14:38 +1400  
Delivered-To: victusinambitus@xxxxx.com  
X-Google-Sender-Auth: UvdZFqFQM0neuVLmqLTsjYps29g  
Message-ID: <CAOS-hr+znbyLwWKJbTeWJTYcVSSXz9V=dC8D=o7HqqvNVAFdiQ@mail.xxxxx.com>  
Subject: PP for Sunday 23/12/2013  
From: Dennis A Smith <dennis@dennis.co.nz>  
To: Sano - Samoa Observer <saveamalifa@xxxxx.com>, Mataafa <lesa.keni@xxxxx.com>  
Content-Type: text/plain; charset=ISO-8859-1

Hi Keni

I confirm our meeting with Savea at midday next Friday, following Christmas

This Sunday's Palagi Perspective column, herewith.

Title: The Gift Economy  
Image: <http://www.dennis.co.nz/images/hannah-wheelbarrow.jpg>  
Image Caption: A SWAP volunteer with plantation produce - given, not sold.  
Text:

[story redacted]

## 2 Jan 2013: "The Heart of Samoa" - DS -> Keni

---

MIME-Version: 1.0  
Reply-To: dennis@dennis.co.nz  
Sender: victusinambitus@xxxxx.com  
Received: by 10.216.55.131 with HTTP; Wed, 2 Jan 2013 17:38:05 -0800 (PST)  
Date: Thu, 3 Jan 2013 15:38:05 +1400  
Delivered-To: victusinambitus@xxxxx.com  
X-Google-Sender-Auth: mJejMbiiEftDN0S5f5EXIQrkxLY  
Message-ID: <CAOS-hr+H59YF+CM7W+hFzxDAQZXpujH-uiQNdbRaZ5yJH33-aQ@mail.xxxxx.com>  
Subject: Palagi Perspectives  
From: Dennis A Smith <dennis@dennis.co.nz>  
To: Keni Lesa <lesa.keni@xxxxx.com>  
Content-Type: multipart/alternative; boundary=e0cb4e6ffaff15a27804d2586acf  
  
--e0cb4e6ffaff15a27804d2586acf  
Content-Type: text/plain; charset=ISO-8859-1

Malo Keni

This weekend's PP - first of the New Year:

Title: The Heart of Samoa  
Image: [www.dennis.co.nz/images/gift-giving-pig-at-siusega-church-opening.jpg](http://www.dennis.co.nz/images/gift-giving-pig-at-siusega-church-opening.jpg)  
Copy:

[story redacted]

## 11 Jan 2012: "Gambling - Systemised Stupidity" - DS -> Keni

---

MIME-Version: 1.0  
Reply-To: dennis@dennis.co.nz  
Sender: victusinambitus@xxxxx.com  
Received: by 10.216.55.131 with HTTP; Fri, 11 Jan 2013 15:44:03 -0800 (PST)  
Date: Sat, 12 Jan 2013 13:44:03 +1400  
Delivered-To: victusinambitus@xxxxx.com  
X-Google-Sender-Auth: DPDEHbzgpgR2A\_mzeMFQDWgchj0  
Message-ID: <CAOS-hr+U6rvm2rP6MnsR3Y92PQMU0X1P4tFv5vrX7W-T\_4YyRw@mail.xxxxx.com>  
Subject: PP - 14 January 2013  
From: Dennis A Smith <dennis@dennis.co.nz>  
To: Keni Lesa <lesa.keni@xxxxx.com>  
Content-Type: multipart/alternative; boundary=f46d0433a0aed186a304d30bdede  
  
--f46d0433a0aed186a304d30bdede  
Content-Type: text/plain; charset=windows-1252  
Content-Transfer-Encoding: quoted-printable

Hi Keni

Palagi Perspectives for: 14 January 2013  
Title: Gambling =96 Systemised Stupidity  
Image: <http://www.dennis.co.nz/images/child-sitting-on-rail.jpg>  
Image title: A disproportionate gambling income comes from the poor  
Text:

[story redacted]

## 19 Jan 2013: "The evil of Usury " - DS -> Keni

---

MIME-Version: 1.0  
Reply-To: dennis@dennis.co.nz  
Sender: victusinambitus@xxxxx.com  
Received: by 10.216.55.131 with HTTP; Sat, 19 Jan 2013 01:16:44 -0800 (PST)  
Date: Sat, 19 Jan 2013 23:16:44 +1400  
Delivered-To: victusinambitus@xxxxx.com  
X-Google-Sender-Auth: QSfWP9B2AzBXnMHMRc5EY3bScmY  
Message-ID: <CAOS-hr+yjmaVFk13PDZEJ\_iZKTXLJe2dJ8dpLXhg58zJ2ruRpg@mail.xxxxx.com>  
Subject: PP 27/1/2013  
From: Dennis A Smith <dennis@dennis.co.nz>  
To: Keni Lesa <lesa.keni@xxxxx.com>  
Content-Type: text/plain; charset=ISO-8859-1

Hi Keni

PP for this coming Sunday 27th January 2013

Title: The evil of Usury  
Image: <http://www.dennis.co.nz/images/palagi-perspectives600.jpg>  
Image caption: Samoan money - like all modern national currencies a fiat currency  
Text:

[story redacted]

## 31 Jan 2013: "The importance of theology " - DS -> Keni

---

MIME-Version: 1.0  
Reply-To: dennis@dennis.co.nz  
Sender: victusinambitus@xxxxx.com  
Received: by 10.216.42.10 with HTTP; Thu, 31 Jan 2013 21:07:29 -0800 (PST)  
Date: Fri, 1 Feb 2013 19:07:29 +1400  
Delivered-To: victusinambitus@xxxxx.com  
X-Google-Sender-Auth: weV3yt4Iq-mX5uN1fg5j8ilmN7s  
Message-ID: <CAOS-hrK2=Nb\_Q16uRvmsgcO-5zS1jKH2K4LuG4OK-s4eGCYR=Q@mail.xxxxx.com>  
Subject: PP for Sunday 3 February 2013  
From: Dennis A Smith <dennis@dennis.co.nz>  
To: Keni Lesa <lesa.keni@xxxxx.com>  
Content-Type: multipart/alternative; boundary=e0cb4efa7e9058ee6504d4a2b812

--e0cb4efa7e9058ee6504d4a2b812  
Content-Type: text/plain; charset=windows-1252  
Content-Transfer-Encoding: quoted-printable

Hi Keni

Latest Palagi Perspectives . . .

Date: 3 February 2013  
Title: The importance of theology

Image: <http://www.dennis.co.nz/images/catholic-church-siusega.jpg>  
Image text: Catholic Church Siusega  
Story text:

[story redacted]

## **31 Jan 2013: "The two stories" - DS -> Keni**

---

MIME-Version: 1.0  
Reply-To: dennis@dennis.co.nz  
Sender: victusinambitus@xxxxx.com  
Received: by 10.216.42.10 with HTTP; Thu, 31 Jan 2013 21:07:35 -0800 (PST)  
Date: Fri, 1 Feb 2013 19:07:35 +1400  
Delivered-To: victusinambitus@xxxxx.com  
X-Google-Sender-Auth: g0aXAk-O8mCflkNfleO1PqpcpjI  
Message-ID: <CAOS-hrLpREJ3GxHLK=gEgD4DKN5d7R8EXkc7C0J8kdF0RfqSqA@mail.xxxxx.com>  
Subject: PP for Sunday 10 February 2013  
From: Dennis A Smith <dennis@dennis.co.nz>  
To: Keni Lesa <lesa.keni@xxxxx.com>  
Content-Type: multipart/alternative; boundary=0016e6d64958b71e5404d4a2b8c9

--0016e6d64958b71e5404d4a2b8c9  
Content-Type: text/plain; charset=ISO-8859-1

Hi Keni

Latest Palagi Perspectives . . .

Date: 10 February 2013  
Title: The two stories  
Image: <http://www.dennis.co.nz/images/weddingcakes.jpg>  
Image text: Wedding Cakes - a Samoan speciality!  
Story text:

[story redacted]

## **31 Jan 2013: "Biblical forgiveness" - DS -> Keni**

---

MIME-Version: 1.0  
Reply-To: dennis@dennis.co.nz  
Sender: victusinambitus@xxxxx.com  
Received: by 10.216.42.10 with HTTP; Thu, 31 Jan 2013 21:07:40 -0800 (PST)  
Date: Fri, 1 Feb 2013 19:07:40 +1400  
Delivered-To: victusinambitus@xxxxx.com  
X-Google-Sender-Auth: SX4SZz9KLo78ocRmlaxws7Kq4Xc  
Message-ID: <CAOS-hrJwtY-zR=ma2bh\_NL2Q5x7Aqc9\_KY4mv8xjA4i=CaDm+Q@mail.xxxxx.com>  
Subject: PP for Sunday 17 February 2013  
From: Dennis A Smith <dennis@dennis.co.nz>  
To: Keni Lesa <lesa.keni@xxxxx.com>  
Content-Type: multipart/alternative; boundary=000e0cd5140806affd04d4a2b966

--000e0cd5140806affd04d4a2b966  
Content-Type: text/plain; charset=windows-1252  
Content-Transfer-Encoding: quoted-printable

Hi Keni

Latest Palagi Perspectives . . .

Date: 17 February 2013

Title: Biblical forgiveness

Image:

<http://www.dennis.co.nz/images/samoan-armed-police-in-faleatiu-going-to-sat-apuala.jpg>

Image text: Samoan armed police during the Satapuala conflict

Story text:

[story redacted]

## **31 Jan 2013: "Which Church?" - DS -> Keni**

---

MIME-Version: 1.0

Reply-To: dennis@dennis.co.nz

Sender: victusinambitus@xxxxx.com

Received: by 10.216.42.10 with HTTP; Thu, 31 Jan 2013 21:07:47 -0800 (PST)

Date: Fri, 1 Feb 2013 19:07:47 +1400

Delivered-To: victusinambitus@xxxxx.com

X-Google-Sender-Auth: ix0yK6F8YQPSjBV3hE-nGug4qn8

Message-ID: <CAOS-hr+md7A=A3hEZE0BitnKQsnrHT6pMH+5PH-Wx7N1VEM3ng@mail.xxxxx.com>

Subject: PP for Sunday 24 February 2013

From: Dennis A Smith <dennis@dennis.co.nz>

To: Keni Lesa <lesa.keni@xxxxx.com>

Content-Type: multipart/alternative; boundary=f46d042d05ea6f8bda04d4a2b955

--f46d042d05ea6f8bda04d4a2b955

Content-Type: text/plain; charset=windows-1252

Content-Transfer-Encoding: quoted-printable

Hi Keni

Latest Palagi Perspectives . . .

Date: 24 February 2013

Title: Which Church?

Image: <http://www.dennis.co.nz/images/bahai-temple-with-tree.jpg>

Image text: Baha'i Temple - A syncretising faith

Story text:

[story redacted]

## **31 Jan 2013: "Facts, Feelings & Faith" - DS -> Keni**

---

MIME-Version: 1.0

Reply-To: dennis@dennis.co.nz

Sender: victusinambitus@xxxxx.com

Received: by 10.216.42.10 with HTTP; Thu, 31 Jan 2013 21:07:58 -0800 (PST)

Date: Fri, 1 Feb 2013 19:07:58 +1400  
Delivered-To: victusinambitus@xxxxxx.com  
X-Google-Sender-Auth: b0B9RYqp-AD33JCqAT2cD6bejJE  
Message-ID: <CAOS-hr+ibhnf9wPK+QE155pGWU3KWTfihswJFpvx6FsSSQ+OMw@mail.xxxxx.com>  
Subject: PP for Sunday 3 March 2013  
From: Dennis A Smith <dennis@dennis.co.nz>  
To: Keni Lesa <lesa.keni@xxxxxx.com>  
Content-Type: multipart/alternative; boundary=f46d042c613317887904d4a2bae1

--f46d042c613317887904d4a2bae1  
Content-Type: text/plain; charset=ISO-8859-1

Hi Keni

Latest Palagi Perspectives . . .

Date: 3 March 2013  
Title: Facts, Feelings & Faith  
Image: <http://www.dennis.co.nz/images/lalomanu-coconut.jpg>  
Image text: A tropical island paradise that captures the heart-strings  
Story text:

[story redacted]

## **31 Jan 2013: Account Reconciliation Request - DS -> Keni**

---

MIME-Version: 1.0  
Reply-To: dennis@dennis.co.nz  
Sender: victusinambitus@xxxxxx.com  
Received: by 10.216.42.10 with HTTP; Thu, 31 Jan 2013 21:10:10 -0800 (PST)  
Date: Fri, 1 Feb 2013 19:10:10 +1400  
Delivered-To: victusinambitus@xxxxxx.com  
X-Google-Sender-Auth: wo0EpVPS27S9mHEDxP-0Ovd7wXw  
Message-ID: <CAOS-hrK-1oJN+mQCMuW2W1t7OSaRprKUhdNO=Elog+mQVq9MUg@mail.xxxxx.com>  
Subject: Palagi Perspectives  
From: Dennis A Smith <dennis@dennis.co.nz>  
To: Keni Lesa <lesa.keni@xxxxxx.com>  
Content-Type: multipart/alternative; boundary=e0cb4e6ffa302c704d4a2c153

--e0cb4e6ffa302c704d4a2c153  
Content-Type: text/plain; charset=ISO-8859-1

Hi Keni

As you will now know, I have just completed the PP stories for the next five weekends. I will try to pop in on Monday to reconcile the advertisements. According to my best calculations Samoa Observer has simply failed to honour its obligations as per the original agreement despite me extending much grace and patience and several requests to follow up. I know of no other way to say this other than that I think that you guys have really dropped the ball. I have undertaken many many hours work (which has of course been enjoyable), but at the end of the day I simply have no idea whether your classified advertisements "work" for the limousine or not, and the wedding season is pretty much over.

For the record (and I know that this is not your direct responsibility) but  
Affidavit of Dennis A. Smith, 24 August 2015



we have had no enquiries, none from Samoa Observer in all the months since I started writing for you. I do not believe that you have been running the advertisements, certainly not daily, if at all. The issues that I have checked do not have them, despite me calling Sui several times to ensure that they do. May I please ask that you undertake an audit, and establish what dates any advert ran for me, then we can do a financial reconciliation. As mentioned before, I propose that you simply pay me for the articles to date, then commence adverts as originally agreed for say, the next month, and then we reassess the whole thing?

Hopefully we can catch up on Monday.

## **31 Jan 2013: Referred to Savea, Stopped Publication - Keni ->**

### **DS**

-----

Delivered-To: victusinambitus@xxxxxx.com  
Received: by 10.216.42.10 with SMTP id i10csp66418web;  
Thu, 31 Jan 2013 21:37:50 -0800 (PST)  
X-Received: by 10.68.237.129 with SMTP id vclmr14150089pbc.123.1359697069441;  
Thu, 31 Jan 2013 21:37:49 -0800 (PST)  
Return-Path: <lesa.keni@xxxxxx.com>  
Received: from mlx2-out.webhost.co.nz (mlx2-out.webhost.co.nz. [119.47.119.10])  
by mx.google.com with ESMTP id a9si7063209paz.84.2013.01.31.21.37.48;  
Thu, 31 Jan 2013 21:37:49 -0800 (PST)  
Received-SPF: neutral (google.com: 119.47.119.10 is neither permitted nor denied  
by domain of lesa.keni@xxxxxx.com) client-ip=119.47.119.10;  
Authentication-Results: mx.google.com;  
spf=neutral (google.com: 119.47.119.10 is neither permitted nor denied by  
domain of lesa.keni@xxxxxx.com) smtp.mail=lesa.keni@xxxxxx.com;  
dkim=pass header.i=@xxxxxx.com  
Received: from ml.mlx2-in.webhost.co.nz (ml.mlx2-in.webhost.co.nz  
[172.16.246.14])  
by mlx2-out.webhost.co.nz (Postfix) with ESMTP id 509611ACCC2;  
Fri, 1 Feb 2013 18:37:47 +1300 (NZDT)  
Received: from ml.mlx2-in.webhost.co.nz (localhost [127.0.0.1])  
by mlx2-in.webhost.co.nz (Postfix) with ESMTP id 3285F1AEA76  
for <dennis@dennis.co.nz>; Fri, 1 Feb 2013 18:37:46 +1300 (NZDT)  
X-Spam-Checker-Version: SpamAssassin 3.3.1 (2010-03-16) on mlf2.webhost.co.nz  
X-Spam-Level:  
X-Spam-Status: No, score=-0.8 required=5.0 tests=DKIM\_SIGNED,DKIM\_VALID,  
DKIM\_VALID\_AU,FREEMAIL\_FROM,HTML\_MESSAGE,RCVD\_IN\_DNSWL\_LOW,SPF\_PASS  
autolearn=disabled version=3.3.1  
X-Envelope-From: lesa.keni@xxxxxx.com  
Received: from mail-lb0-f182.google.com (mail-lb0-f182.google.com  
[209.85.217.182])  
by mlx2-in.webhost.co.nz (Postfix) with ESMTP id DF70C1ACCC2  
for <dennis@dennis.co.nz>; Fri, 1 Feb 2013 18:37:44 +1300 (NZDT)  
Received: by mail-lb0-f182.google.com with SMTP id gg6so4101598lbb.41  
for <dennis@dennis.co.nz>; Thu, 31 Jan 2013 21:37:41 -0800 (PST)  
DKIM-Signature: v=1; a=rsa-sha256; c=relaxed/relaxed;  
d=xxxxxx.com; s=20120113;  
h=mime-version:x-received:in-reply-to:references:date:message-id  
:subject:from:to:cc:content-type;  
bh=UJ1GAYByPipHTDWzPgzyyU3sUn4Mm9vfv52xhvw41Kk=;  
b=bHoH5y/35yDECbGAFMWVdKE8zBa4K6mjSfAd2mNsqvnaPZG8PZPBZ5VKid/MJGmYPq  
S4QecI23T6aZkFHRFTEHL2bg6lt8k6agif/HN2wjrxzPGAlmJgZpbjgCHa6RORvQ4Hm  
F2ZhyOzIV0oZ/T8lKkOpilUVJcYpggQEzJ9fOwIr62X4w+m/hBHodRL6fZV3IVYZ5/Hb

78QVYA2azU9yYJSuUEZQY5Mf5917JcFaoqroMS0J6wRmgbM7PaRRK92yDt9SHPQP//Ka  
aHqVZE1O+aMzEZDKJSUKq/hhiH5rZJ+raLu+somduBMliqOe4P0PQvVUYrnvdMCswIaZ  
7SvQ==

MIME-Version: 1.0  
X-Received: by 10.152.162.1 with SMTP id xw1mr10188082lab.3.1359697061326;  
Thu, 31 Jan 2013 21:37:41 -0800 (PST)  
Received: by 10.112.125.98 with HTTP; Thu, 31 Jan 2013 21:37:41 -0800 (PST)  
In-Reply-To: <CAOS-hrK-1oJN+mQCMuW2W1t70SaRprKUHDNO=Elog+mQVq9MUg@mail.xxxxx.com>  
References: <CAOS-hrK-1oJN+mQCMuW2W1t70SaRprKUHDNO=Elog+mQVq9MUg@mail.xxxxx.com>  
Date: Fri, 1 Feb 2013 18:37:41 +1300  
Message-ID: <CA+1=HSRTGYC2-vEV6RQXDM-T04Ec2dci=Po\_gOvps+jvbiW80A@mail.xxxxx.com>  
Subject: Re: Palagi Perspectives  
From: Keni Lesa <lesa.keni@xxxxx.com>  
To: dennis@dennis.co.nz  
Cc: Sano Malifa <saveamalifa@xxxxx.com>  
Content-Type: multipart/alternative; boundary=f46d042ef4a557ae8d04d4a3242a  
X-ProxSMTP: Clean

--f46d042ef4a557ae8d04d4a3242a  
Content-Type: text/plain; charset=ISO-8859-1

Dennis,

I've referred your email to Savea whom I am copying on this email. If you haven't noticed, I've stopped publishing your column since our last conversation.

All the best.

keni

## 31 Jan 2013: Why did you stop publication? - DS -> Keni

---

MIME-Version: 1.0  
Reply-To: dennis@dennis.co.nz  
Sender: victusinambitus@xxxxx.com  
Received: by 10.216.42.10 with HTTP; Thu, 31 Jan 2013 22:28:51 -0800 (PST)  
In-Reply-To: <CA+1=HSRTGYC2-vEV6RQXDM-T04Ec2dci=Po\_gOvps+jvbiW80A@mail.xxxxx.com>  
References: <CAOS-hrK-1oJN+mQCMuW2W1t70SaRprKUHDNO=Elog+mQVq9MUg@mail.xxxxx.com>  
<CA+1=HSRTGYC2-vEV6RQXDM-T04Ec2dci=Po\_gOvps+jvbiW80A@mail.xxxxx.com>  
Date: Fri, 1 Feb 2013 20:28:51 +1400  
Delivered-To: victusinambitus@xxxxx.com  
X-Google-Sender-Auth: iuUh8OjmDyMZ\_bVuMpeDxazg0\_I  
Message-ID: <CAOS-hrL0DRcKwcYzn9Cz07ErQXLfHTFfw\_rqsw-S-Xxi5MQdXg@mail.xxxxx.com>  
Subject: Re: Palagi Perspectives  
From: Dennis A Smith <dennis@dennis.co.nz>  
To: Keni Lesa <lesa.keni@xxxxx.com>  
Cc: Sano Malifa <saveamalifa@xxxxx.com>  
Content-Type: multipart/alternative; boundary=e0cb4e43d2515c3fe304d4a3db2d

--e0cb4e43d2515c3fe304d4a3db2d  
Content-Type: text/plain; charset=ISO-8859-1

Thanks

Why did you stop publishing?

Without telling me? I would have thought that you would at least let me know! Is there a problem?

Affidavit of Dennis A. Smith, 24 August 2015

# 1 Feb 2013: Why publication was stopped - Keni -> DS

---

Delivered-To: victusinambitus@xxxxxx.com  
Received: by 10.216.42.10 with SMTP id i10csp106083web;  
Fri, 1 Feb 2013 13:02:23 -0800 (PST)  
X-Received: by 10.68.197.71 with SMTP id is7mr35880255pbc.79.1359752541548;  
Fri, 01 Feb 2013 13:02:21 -0800 (PST)  
Return-Path: <lesa.keni@xxxxxx.com>  
Received: from mlx2-out.webhost.co.nz (mlx2-out.webhost.co.nz. [119.47.119.10])  
by mx.google.com with ESMTTP id rg4si9102847pbc.143.2013.02.01.13.02.19;  
Fri, 01 Feb 2013 13:02:21 -0800 (PST)  
Received-SPF: neutral (google.com: 119.47.119.10 is neither permitted nor denied  
by domain of lesa.keni@xxxxxx.com) client-ip=119.47.119.10;  
Authentication-Results: mx.google.com;  
spf=neutral (google.com: 119.47.119.10 is neither permitted nor denied by  
domain of lesa.keni@xxxxxx.com) smtp.mail=lesa.keni@xxxxxx.com;  
dkim=pass header.i=@xxxxxx.com  
Received: from ml.mlx2-in.webhost.co.nz (ml.mlx2-in.webhost.co.nz  
[172.16.246.14])  
by mlx2-out.webhost.co.nz (Postfix) with ESMTTP id C5E261AD431;  
Sat, 2 Feb 2013 10:02:18 +1300 (NZDT)  
Received: from ml.mlx2-in.webhost.co.nz (localhost [127.0.0.1])  
by mlx2-in.webhost.co.nz (Postfix) with ESMTTP id 8AA4D1AD443  
for <dennis@dennis.co.nz>; Sat, 2 Feb 2013 10:02:17 +1300 (NZDT)  
X-Spam-Checker-Version: SpamAssassin 3.3.1 (2010-03-16) on mlf2.webhost.co.nz  
X-Spam-Level:  
X-Spam-Status: No, score=-0.8 required=5.0 tests=DKIM\_SIGNED,DKIM\_VALID,  
DKIM\_VALID\_AU,FREEMAIL\_FROM,HTML\_MESSAGE,RCVD\_IN\_DNSWL\_LOW,SPF\_PASS  
autolearn=disabled version=3.3.1  
X-Envelope-From: lesa.keni@xxxxxx.com  
Received: from mail-lb0-f173.google.com (mail-lb0-f173.google.com  
[209.85.217.173])  
by mlx2-in.webhost.co.nz (Postfix) with ESMTTP id 48A241AD44F  
for <dennis@dennis.co.nz>; Sat, 2 Feb 2013 10:02:15 +1300 (NZDT)  
Received: by mail-lb0-f173.google.com with SMTP id gf7so4902818lbb.4  
for <dennis@dennis.co.nz>; Fri, 01 Feb 2013 13:02:13 -0800 (PST)  
DKIM-Signature: v=1; a=rsa-sha256; c=relaxed/relaxed;  
d=xxxxxx.com; s=20120113;  
h=mime-version:x-received:in-reply-to:references:date:message-id  
:subject:from:to:cc:content-type;  
bh=LpPEHT4MrydtRq807XQzUCO+PTyYREtY8wt8bZ/27iY=;  
b=Qwj7le5J00zizLLCdhXxrtLofqK7NEOA3P3hqAk3+eYO+kV4dUzx+aDSIxScAoHIW4  
s37OZJcozzbVEbjeXXBY/Hq1K7w0Cezss74kIP5mPDJIX3IPdySQQNovfMTCiLxUprdG  
bZZolpGaXo0Mn4rJ1MLEiQwkP7uVy8EiSpGPQ086yIzg7FKblMdl4coZU/qBx+iciT7T  
NubLnywk3Rgri/18ey8yJCTLjEXn8EjiCHpoHINE7YaaZMIQjmCalYAwQ0CbhiPlhH83  
/XmWYIMXC548eYoLo5XmfOZbShRkpHvgKhcVVKW/P/sSSFGgrqMR1vI7x4Fpz4tF/b7T  
n7PQ==  
MIME-Version: 1.0  
X-Received: by 10.152.113.66 with SMTP id iw2mr12197561lab.37.1359752533109;  
Fri, 01 Feb 2013 13:02:13 -0800 (PST)  
Received: by 10.112.125.98 with HTTP; Fri, 1 Feb 2013 13:02:13 -0800 (PST)  
In-Reply-To: <CAOS-hrL0DRcKwcYzn9Cz07ErQXLFHTFfw\_rqsw-S-Xxi5MQdXg@mail.xxxxx.com>  
References: <CAOS-hrK-1oJN+mQCMuW2W1t70SaRprKUHDNO=Elog+mQVq9MUg@mail.xxxxx.com>  
<CA+1=HSRTGYC2-vEV6RQXDM-TO4Ec2dci=Po\_gOvps+jvbiW8OA@mail.xxxxx.com>  
<CAOS-hrL0DRcKwcYzn9Cz07ErQXLFHTFfw\_rqsw-S-Xxi5MQdXg@mail.xxxxx.com>  
Date: Sat, 2 Feb 2013 10:02:13 +1300

Message-ID: <CA+1=HSR3KbgmpK0VFJec88biTR+Rjpp=KHbavswpBeA\_nRSxTA@mail.xxxxx.com>  
Subject: Re: Palagi Perspectives  
From: Keni Lesa <lesa.keni@xxxxxx.com>  
To: dennis@dennis.co.nz  
Cc: Sano Malifa <saveamalifa@xxxxxx.com>  
Content-Type: multipart/alternative; boundary=f46d04089159b7ecbc04d4b00eaf  
X-ProxSMTP: Clean

--f46d04089159b7ecbc04d4b00eaf  
Content-Type: text/plain; charset=ISO-8859-1

Dennis,

In our last conversation, you said you wanted to be paid for the columns where the ads were not run. As I said to you, because I did not negotiate your column with you in the beginning, it's best that you deal with Savea. Once that is sorted, then we'll look at the viability of future pieces.

keni

## **1 Feb 2013: Get lost smooth talking opportunist - Savea -> DS**

---

Delivered-To: victusinambitus@xxxxxx.com  
Received: by 10.216.42.10 with SMTP id i10csp112152web;  
Fri, 1 Feb 2013 15:10:36 -0800 (PST)  
X-Received: by 10.68.220.162 with SMTP id px2mr37117084pbc.109.1359760235217;  
Fri, 01 Feb 2013 15:10:35 -0800 (PST)  
Return-Path: <saveamalifa@xxxxxx.com>  
Received: from mlx1-out.webhost.co.nz (mlx1-out.webhost.co.nz. [119.47.119.8])  
by mx.google.com with ESMTP id zs4si9353588pbc.300.2013.02.01.15.10.34;  
Fri, 01 Feb 2013 15:10:35 -0800 (PST)  
Received-SPF: neutral (google.com: 119.47.119.8 is neither permitted nor denied  
by domain of saveamalifa@xxxxxx.com) client-ip=119.47.119.8;  
Authentication-Results: mx.google.com;  
spf=neutral (google.com: 119.47.119.8 is neither permitted nor denied by  
domain of saveamalifa@xxxxxx.com) smtp.mail=saveamalifa@xxxxxx.com;  
dkim=pass header.i=@xxxxxx.com  
Received: from ml.mlx1-in.webhost.co.nz (ml.mlx1-in.webhost.co.nz  
[172.16.246.13])  
by mlx1-out.webhost.co.nz (Postfix) with ESMTP id 4CB4457C522;  
Sat, 2 Feb 2013 12:10:33 +1300 (NZDT)  
Received: from ml.mlx1-in.webhost.co.nz (localhost [127.0.0.1])  
by mlx1-in.webhost.co.nz (Postfix) with ESMTP id D339A57D581  
for <dennis@dennis.co.nz>; Sat, 2 Feb 2013 12:10:31 +1300 (NZDT)  
X-Spam-Checker-Version: SpamAssassin 3.3.1 (2010-03-16) on mlf2.webhost.co.nz  
X-Spam-Level:  
X-Spam-Status: No, score=-0.8 required=5.0 tests=DKIM\_SIGNED,DKIM\_VALID,  
DKIM\_VALID\_AU,FREEMAIL\_FROM,RCVD\_IN\_DNSWL\_LOW,SPF\_PASS autolearn=disabled  
version=3.3.1  
X-Envelope-From: saveamalifa@xxxxxx.com  
Received: from mail-qe0-f54.google.com (mail-qe0-f54.google.com [209.85.128.54])  
by mlx1-in.webhost.co.nz (Postfix) with ESMTP id 3CB3657D55A  
for <dennis@dennis.co.nz>; Sat, 2 Feb 2013 12:10:30 +1300 (NZDT)  
Received: by mail-qe0-f54.google.com with SMTP id 1so2121669qeb.13  
for <dennis@dennis.co.nz>; Fri, 01 Feb 2013 15:10:29 -0800 (PST)  
DKIM-Signature: v=1; a=rsa-sha256; c=relaxed/relaxed;  
d=xxxxxx.com; s=20120113;

h=mime-version:x-received:in-reply-to:references:date:message-id  
:subject:from:to:cc:content-type;  
bh=HT8k2jrzGAMzJsiMgAlm4LGBR0iH88vmyZkMqgrp0CA=;  
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4z8leLg253v3Riox4tqwoObBU4sLe4XJhUQmtDcSxkm6T8hrlVe1WHTPP3sf0b7H8mUe  
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DIfw==

MIME-Version: 1.0

X-Received: by 10.224.40.16 with SMTP id i16mr14578006qae.48.1359760228708;  
Fri, 01 Feb 2013 15:10:28 -0800 (PST)

Received: by 10.49.81.135 with HTTP; Fri, 1 Feb 2013 15:10:28 -0800 (PST)

In-Reply-To: <CA+1=HSS2sJ3idACdk\_VyEVGu-P9kGv6pvE-ifq1Hh5oAR8phaA@mail.xxxxx.com>

References: <CAOS-hrK-1oJN+mQCMuW2Wlt7OSaRprKUHDNO=Elog+mQVq9MUG@mail.xxxxx.com>

<CA+1=HSS2sJ3idACdk\_VyEVGu-P9kGv6pvE-ifq1Hh5oAR8phaA@mail.xxxxx.com>

Date: Sat, 2 Feb 2013 12:10:28 +1300

Message-ID: <CAOdxDhASWKSyM25MotH5xKtDiaTzZMFmx0+h=7sXeUL5tfWjHg@mail.xxxxx.com>

Subject: Re: Palagi Perspectives

From: Sano Malifa <saveamalifa@xxxxxx.com>

To: dennis <dennis@dennis.co.nz>

Cc: Keni Lesa <lesa.keni@xxxxxx.com>

Content-Type: text/plain; charset=ISO-8859-1

X-ProxSMTP: Clean

Hi Dennis,

I'm in Auckland. I've been forwarded your correspondences by Mata'afa.

For some reason I knew something like this would come up. I was warned about you. Now I believe.

Just bear in mind that I did not come to you asking that you contributed columns. You came to me. I told you we did not need any more columns but you insisted saying we did not have to pay you, but to just put your advert in the paper.

Now you are proposing to just "simply pay me for the articles to date, then commence adverts as originally agreed for say, the next month, and then we reassess the whole thing?"

What are you talking about? Are you joking?

Dennis, let me tell you straight. I have no time for smooth talking opportunists who push their way in thinking they can get away with anything. I know well your kind of people.

I don't care about how many "PP (lousy) stories you have just completed for the next five weekends." I would just throw them in the rubbish if I was you.

Any relationship we might have had stops right here.

Savea Sano Malifa.

**1 Feb 2013: Request meeting to sort it out - DS -> Savea**

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MIME-Version: 1.0

Affidavit of Dennis A. Smith, 24 August 2015

Reply-To: dennis@dennis.co.nz  
Sender: victusinambitus@xxxxx.com  
Received: by 10.216.42.10 with HTTP; Fri, 1 Feb 2013 18:01:35 -0800 (PST)  
In-Reply-To: <CAOdxDhASWKSyM25MotH5xKtDiaTzZMFmx0+h=7sXeUL5tfWjHg@mail.xxxxx.com>  
References: <CAOS-hrK-1oJN+mQCMuW2W1t7OSaRprKUhdNO=Elog+mQVq9MUg@mail.xxxxx.com>  
<CA+1=HSS2sJ3idACdk\_VyEVGu-P9kGv6pvE-ifq1Hh5oAR8phaA@mail.xxxxx.com>  
<CAOdxDhASWKSyM25MotH5xKtDiaTzZMFmx0+h=7sXeUL5tfWjHg@mail.xxxxx.com>  
Date: Sat, 2 Feb 2013 16:01:35 +1400  
Delivered-To: victusinambitus@xxxxx.com  
X-Google-Sender-Auth: -8LqA5YWXnP\_cXUa5T7fjMUBQGg  
Message-ID: <CAOS-hr+=ijQWCmydxnNR1DEsqtvtv8AnQYmx\_1kb+aoVtGgw5Ng@mail.xxxxx.com>  
Subject: Re: Palagi Perspectives  
From: Dennis A Smith <dennis@dennis.co.nz>  
To: Sano Malifa <saveamalifa@xxxxx.com>  
Cc: Keni Lesa <lesa.keni@xxxxx.com>  
Content-Type: multipart/alternative; boundary=20cf301ee9ad6032af04d4b43db6

--20cf301ee9ad6032af04d4b43db6  
Content-Type: text/plain; charset=ISO-8859-1

Comments in reply below

[footer redacted]

On 2 February 2013 13:10, Sano Malifa <saveamalifa@xxxxx.com> wrote:

> Hi Dennis,  
>  
> I'm in Auckland. I've been forwarded your correspondences by Mata'afa.  
>  
> For some reason I knew something like this would come up. I was warned  
> about you. Now I believe.

I'm not interested in gossip.

> Just bear in mind that I did not come to you asking that you  
> contributed columns. You came to me. I told you we did not need any  
> more columns but you insisted saying we did not have to pay you, but  
> to just put your advert in the paper.

It takes two to tango Savea and you are most definitely not a weak puppy dog that bowed to a manipulative Palagi. We are simply two businessmen who entered into an agreement. It was a simple one - I would write a weekly column between 300-600 words that made people think and wouldn't get you sued; you valued 300-600 words at \$150.00 and I suggested a contra of 7x daily classified adverts; you agreed; we confirmed it all in writing; you instructed your staff accordingly; I delivered (no less than 600 words weekly with a unique Samoan photograph as well); your company didn't. What does it matter if I came to you with the suggestion or whether you came to me?

> Now you are proposing to just "simply pay me for the articles to date,  
> then commence adverts as originally agreed for say, the next month, and  
> then we reassess the whole thing?"  
>  
> What are you talking about? Are you joking?

Not at all and it was only a suggestion to solve the problem that you had  
Affidavit of Dennis A. Smith, 24 August 2015

by not placing the adverts. As I explained to Keni, not placing the adverts, despite my multiple requests to do so has caused me loss of opportunity. No adverts in the peak season not only means no business, but I lost the opportunity to measure the effectiveness of your print adverts for the limousines in the lead-up to Christmas (the primary reason that I approached you in November and suggested an advertising contra BTW). I gave my suggestion to Keni which I thought was quite reasonable which was to start afresh with adverts from that date and just pay me for the columns supplied to that date. If your company didn't honour our agreement then if you are a man of ethics, you should find another way to get an agreed value returned to me. What is YOUR suggestion Savea? You have mine.

> Dennis, let me tell you straight. I have no time for smooth talking  
> opportunists who push their way in thinking they can get away with  
> anything. I know well your kind of people.

Calling me names achieves nothing positive Savea and I will address your assumptions here in more detail shortly.

> I don't care about how many "PP (lousy) stories you have just  
> completed for the next five weekends." I would just throw them in the  
> rubbish if I was you.

It is nice to finally have some feedback from you over the columns, even if it is the one word "lousy" but if Keni unilaterally stops publishing the column, without informing me, and I continue to produce as per the original agreement then you are still liable to pay for them. I cannot read Keni's mind! If you had continued placing the adverts and I didn't deliver, I am SURE that you would have been asking me to pay for the adverts. Am I not correct? Your business doesn't just give away your value do you?

So what is different if YOUR company fails to deliver, and I do?

> Any relationship we might have had stops right here.

No problem if you insist, but only once we have, as Keni says, "sorted" the account issue. I've asked three times for an account reconciliation. Keni too has stated that "if we agreed to publish the adverts, then we [Samoa Observer] should do that". I would like to continue the Palagi Perspectives column as I have had positive feedback from readers and Keni has accepted them as suitable for publication thus far, but we do have an unresolved issue to sort first.

> Savea Sano Malifa.

Savea, may I please speak to you on another level?

I DO understand your position here. I came to you and suggested the column and you seemed to have expected trouble. Whatever. As we all know, gossip abounds in Samoa and I am and have been a big target since the day I got here.

The point I want to make here is this . . . I delivered. Your "smooth talking opportunist" who "pushed [his] way in" may actually be a straight-talking author and blogger who waited three years before contacting you and then regularly delivered a small but consistent column with original thought, as we agreed.

I think that you may not have all the information about your companies performance. I think that you may have also fallen victim of the Samoan gossip machine that has followed me around like a bad smell. I also think that you may have acted in haste by firing off these comments before fully understanding the picture.

If I'm wrong and you know full well that the adverts didn't run, please, just let me know this and I'll accept that reality, and resolve the account matter another way. Furthermore if you are certain that you know and understand me and "my type" so be it. Time will surely prove the matter to you, but you would not be the first person to mis-judge me and my character. May I suggest that you enquire of BOTH sides to any story before settling on one?

I believe I am a man of integrity and principle, an ultra-creative deep thinker with a big heart - probably the direct polar opposite to what you are currently thinking that I am. I believe that many people will be reassessing the gossip that they have heard when they read my book "A Little Slice of Paradise" which details my first few years in Samoa. As you well know, there are always two sides to any story.

If you would reconsider your response in the light of this communication, I would seek a short face-to-face meeting to shake hands and get on with life without any conflict, yes even, column or no column.

## **Appendix 2 - Palagi Perspectives**

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# **PALAGI** *Perspectives*

<http://www.dennis.co.nz/2012/10/palagi-perspectives/>